

**MINUTES OF A MEETING OF THE
JOINT GOVERNANCE COMMITTEE OF THE
ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY (ECIDA),
BUFFALO & ERIE COUNTY REGIONAL DEVELOPMENT CORP. (RDC)
AND
BUFFALO & ERIE COUNTY INDUSTRIAL LAND DEVELOPMENT CORP. (ILDC)**

- DATE:** January 29, 2026, at the Erie County Industrial Development Agency, 95 Perry Street, 4th Floor Conference Room, Buffalo, New York 14203
- PRESENT:** Thomas Baines, Zachary Evans, Jacqueline Hall, Tyra Johnson, Brenda W. McDuffie, Kenneth Schoetz and David State
- EXCUSED:** Hon. Taisha St. Jean Tard
- OTHERS PRESENT:** John Cappellino, President & CEO; Mollie Profic, Chief Financial Officer; Beth O’Keefe, Vice President of Operations; Jerry Manhard, Chief Lending Officer; Carrie Hocieniec, Operations Assistant/Assistant Secretary; Brian Krygier, Director of Information Technology; Soma Hawramee, Compliance Portfolio Manager; Lori Szewczyk, Director of Grants; Michelle Moore, Compliance Associate; Robbie McPherson, Director of Marketing and Communications and Robert G. Murray, Esq., General Counsel/Harris Beach Murtha
- GUESTS:** None.

There being a quorum present at 12:08 p.m., the Meeting of the Members of the Joint Governance Committee of the Erie County Industrial Development Agency (ECIDA), Buffalo and Erie County Regional Development Corporation (RDC) and the Buffalo and Erie County Industrial Land Development Corporation (ILDC) was called to order by Chair McDuffie.

Ms. McDuffie welcomed new member Jacqueline Hall to the Committee.

MINUTES

The March 19, 2025, minutes of the joint meeting of the Governance Committee of the ECIDA, RDC and ILDC were presented. Upon motion made by Mr. State and seconded by Mr. Schoetz, the March 19, 2025 meeting minutes were unanimously approved.

**REVIEW “ECIDA 2025 MISSION STATEMENT & PERFORMANCE MEASUREMENTS
– RESULTS”**

Ms. O’Keefe briefly reviewed the Mission Statement and then reviewed the ECIDA 2025 Performance Measures and Results. General discussion ensued.

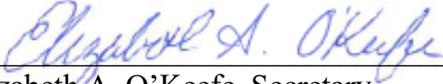
At this point in time, Mr. Baines left the meeting.

**REVIEW “ECIDA 2026 MISSION STATEMENT & PERFORMANCE MEASUREMENTS
– GOALS”**

Ms. O’Keefe reviewed various proposed changes to the several of the 2026 ECIDA/RDC/ILDC Performance metrics. General discussion ensued. Mr. State, Mr. Schoetz and Ms. McDuffie thanked staff for their thoughtful work related to developing and measuring performance goals and metrics.

There being no further business to discuss, Ms. McDuffie adjourned the meeting at 1:07 p.m.

Dated: January 29, 2026



Elizabeth A. O’Keefe, Secretary